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| Job Title | Vice President of Retail Sales and Service |
| Short Description | Jax Federal Credit Union has created a dynamic leadership role within its customer experience team, reporting to the Chief Experience Officer (CXO). If you are passionate about making a difference, the position of Vice President, Retail Sales and Service is an exceptional opportunity! |
| Full Description | <p>Headquartered in Jacksonville, Florida, and home to miles of unwinding beaches, deep-rooted history, and exhilarating attractions, Jax Federal Credit Union proudly dedicates itself to the credit union's promise of people helping people. Approaching \$600 million in assets, the Credit Union provides open membership to anyone living, working, learning, or worshiping in Duval, Clay, Nassau, Baker, or St. John's County.</p> <p>Jax Federal Credit Union has created a dynamic leadership role within its customer experience team, reporting to the Chief Experience Officer (CXO). If you are passionate about making a difference, the position of Vice President, Retail Sales and Service is an exceptional opportunity!</p> <p>The Vice President of Retail Sales and Service is responsible for directing the member experience and delivery of services to members through the leadership of the retail services team, which includes branches and member engagement center teams to achieve organizational service and sales goals. This position drives the development and implementation of our sales and service program, growth of our products and services, and leads, coaches, and develops retail team associates; along with ensuring the retail areas are following procedures, policies, and regulations. This role will provide growth plans for each branch market, ensure efficient operations and productivity, and focus on having a consistent member service experience aligned with our brand.</p> <p>A Bachelor's Degree in Business, Sales, Finance, Management, or related field is required. Experience in sales management is necessary. A minimum of 8 years of experience in retail banking in increasingly responsible roles is critical. This position requires prior experience directing and leading cross-functional teams.</p> |
| Education | A Bachelor's Degree in Business, Sales, Finance, Management, or related field is required. Experience in sales management is necessary. |
| Additional Comments | |
| Credit Union | Jax Federal Credit Union |
| State | Florida |
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| Expiration Date | 10/31/2022 |

