

Job Title	Business Development Specialist
Short Description	Develop new business for the credit union, including new loans, memberships and deposits accounts. Maintain and expand relationships with current SEGs and individual members.
Full Description	<ul style="list-style-type: none"> -Assist in increasing monthly loan volume and growing our loan portfolio -Develop an annual loan promotion program and conduct quarterly loan promotions -Expand our credit card program to attract new, and retain existing cardholders -Assist in developing, implementing and ensuring a successful cross-sale and loan recapture program -Assist with new product and service development and deliver to our membership -Assist in increasing awareness of the credit union -Assist in ensuring credit union is competitive with its product and service offering to our members and potential members -Increase membership by participating in SEG events and through other appropriate methods -Increase deposit accounts
Education	High school diploma, GED, or equivalent
Additional Comments	Sales training and prior experience preferred
Credit Union	Savannah Schools FCU
State	Georgia
Contact Name	Walter Merkle
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Expiration Date	12/31/2021