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***LEVERAGE* Payment Solutions Lives Up to the Name**

TALLAHASSEE, Fla. – It's not everyday a vendor calls to say "We know there's a cost of service increase coming for your services, but we're going to absorb it. Now isn't the time to pass this off to you." But that's exactly what *LEVERAGE* Payment Solutions decided to do for credit union clients using *LEVERAGE* processing services.

"In April 2020, COVID-19 had turned things to chaos. As credit unions were adjusting as quickly as possible, one of the *LEVERAGE* Payment Solutions processing partners, said it would be rolling out a new fee to our credit unions, ranging from \$75 to \$300 a month starting May 2020," remembers *LEVERAGE* President Steve Willis. "We understood this could happen, but the height of COVID-19 was not ideal."

"The *LEVERAGE* Payment Solutions team was able to get them to postpone the new fee until September 2020, but we knew that the credit unions were understandably uncertain about things, and of course this wouldn't have been in any of their budgets. We notified the credit unions that *LEVERAGE* Payment Solutions would absorb the fee for six months to help the credit unions get through 2020 and allow them to budget for the new charge. During this process we saved these credit unions nearly \$20,000. We were happy to do it," explained *LEVERAGE* Chief Operations Officer Lindsey Cole. "We're *LEVERAGE* Payment Solutions. We work every day to live up to that name."

LEVERAGE Payment Solutions offers the most advanced payment platforms and technology nationwide, along with comprehensive, value-added services and personal support, so that credit unions can deliver more to members.

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*LEVERAGE, the Service Corporation for the League of Southeastern Credit Unions, is the business services provider that leverages credit union system resources, relationships, and industry knowledge for optimal performance and sustained growth of its clients and business partners. We work to offer credit unions best-in-class products and services that result in reducing costs, maximizing results, and making the most difference. For more information, visit myleverage.com or follow *LEVERAGE* on [Facebook](#) and [LinkedIn](#).*